

**REQUEST FOR PROPOSAL NO.04C- 011B - REP FOR CARDIOPULMONARY RESUSCITATION
(CPR), AUTOMATED EXTERNAL DEFIBRILLATOR (AED)
AND FIRST AID TRAINING**

DATE: March 22, 2004 DATE ADVERTISED: February 9, 2004
 DATE SOLICITED: February 3, 2004 DATE OPENED: March 10, 2004
 PRESENTED TO BOARD: April 21, 2004 DATE POSTED: March 22, 2004

CONTRACT PERIOD: April 24, 2004 through April 23, 2007
 DEPARTMENT: Various FUNCTION: 6132 OBJECT: 3110 FUND: 0100
 FUNDING SOURCE: Operating Budget – Health Related Contracts
 REQUESTING DEPARTMENT: Various Schools and Departments
 30 RFPs Solicited, 6 Responses (6 RFPs, 0 No Proposal) 24 No Response
 2 M/WBEs Solicited, 2 M/WBE Responses (2 RFPs, 0 No RFPs) 0 M/WBE No Response

FINANCIAL IMPACT
The financial impact to the General Fund budget is estimated at \$327,275 for a three-year contract period. The source of funds is the various departments and schools budgets.
Purchase orders processed from April 23, 2003 through March 18, 2004 total \$33,100.

Services to be provided include training, certification and recertification of School District personnel for Cardiopulmonary Resuscitation (CPR), Automated External Defibrillator (AED) and First Aid in compliance with the American Heart Association and/or the Red Cross. Rates per person are firm.

VENDOR	MINORITY STATUS	TOTAL POINTS AWARDED
A1A Training	6	73.6
Advanced Technical & Educational Consultants, Inc.	---	65.2
Cardiac Science, Inc.	---	31.4
Greater P.B. Area Chapter American Red Cross	---	42
H.E.L.P. Technologies	4	84.2
Life Safety Solutions	---	65.6

LEGEND:
 _____ = Award
 () = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

The Evaluation Committee, consisting of District staff, convened and reviewed and ranked all responsive

proposals. It is recommended that awards be made to the four highest rated proposers.

RECOMMENDATION: I recommend contract awards be made to the four highest rated responsive, responsible proposers based on the evaluation criteria outlined in the RFP.

Note: Original RFP document is available upon request.

RFP PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a proposer wishes to protest a RFP, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this RFP pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

AB
SS DG KB

**RFP 04C-011B
REQUEST FOR PROPOSAL FOR CPR, AED & FIRST AID**

Evaluation Criteria	ALA Training	ATEC	Cardiac Science	GPBAC American Red Cross	H.E.L.P.	Life Safety Solutions
1. Experience and Qualifications (Points Available: 30)	19.8	26.4	12	0	24	26
2. Approach/Methodology (Points Available: 20)	16.8	12.8	13.4	14	18.6	16.6
3. Cost of Services (Points Available: 40)	27	26	6	28	31.6	23
4. Minority/Women Business Participation (Points Available: 10)	10	0	0	0	10	0
GRAND TOTAL	73.6	65.2	31.4	42	84.2	65.6